

Fund Objective: The goal of the Long-Term Pool is capital appreciation and is appropriate for Fund Holders with a grantmaking horizon greater than 7 years and annual spending less than 10%.

The Long Term Pool is structured to prioritize long term growth over capital preservation. The pool is a diversified portfolio composed of a mix of stock, bond, money market and other investment funds and utilizes a combination of active and passive investment managers. Expected annual fees are estimated to range from 0.70% to 1.10% per year.

Performance Analysis	Market Value	Cum. Returns			Trailing Annualized Returns				Calendar Year Returns				
		MTH	QTR	YTD	1 Year	3 Year	5 Year	Since 12/31/2009	2012	2013	2014	2015	2016
EBCF Long-Term Pool		1.68%	3.89%	12.21%	12.56%	4.43%	5.86%	6.21%	12.49%	11.41%	3.80%	-3.70%	5.67%
<i>LT Pool - IPS Strategic Allocation</i>	\$ 88,011,748	<i>0.81%</i>	<i>3.56%</i>	<i>11.46%</i>	<i>9.72%</i>	<i>5.05%</i>	<i>6.50%</i>	<i>6.11%</i>	<i>11.86%</i>	<i>12.39%</i>	<i>4.04%</i>	<i>-2.48%</i>	<i>6.04%</i>
<i>70% Global Stocks / 30% Citi WGBI</i>		<i>0.99%</i>	<i>4.17%</i>	<i>13.91%</i>	<i>11.87%</i>	<i>5.58%</i>	<i>7.03%</i>	<i>6.74%</i>	<i>10.13%</i>	<i>12.56%</i>	<i>2.81%</i>	<i>-2.52%</i>	<i>6.13%</i>

Inception date December 31, 2009

ASSET ALLOCATION SUMMARY

ASSET CLASS	CURRENT TACTICAL ALLOCATION	POLICY BAND	LONG-TERM STRATEGIC ALLOCATION
Equity	61.27%	40-80%	52.50%
U.S. Large Cap Equity	19.55%		20.0%
U.S. Small/Mid Cap Equity	11.04%		9.0%
Developed Non-U.S. Equity	21.33%		16.5%
Emerging Markets Equity	9.35%		7.0%
Real Assets	7.98%	0-15%	7.5%
Real Estate	6.21%		5.0%
Natural Resources	1.77%		2.5%
Alternatives	4.83%	0-25%	15.0%
Liquid Alternative Funds	4.57%		5.0%
Non-Liquid Alt./Hedge Funds	0.05%		5.0%
Private Equity	0.22%		5.0%
Fixed Income	25.92%	15-35%	25.0%
Opportunistic Credit	8.38%		10.0%
Govt/Corp Bonds	10.85%		10.0%
Fixed Income Alternatives	6.21%		5.0%
Cash	0.48%		0.0%
TOTAL PORTFOLIO	100.00%		100.0%

FUND OVERVIEW

Total Assets:	\$88 million
Number of Sub-Advisors:	30
Annual Expense Ratio:	0.80%
Number of Fund Holders in the Pool:	155
Investment Consultant:	Graystone Consulting
Fund Objective:	Long-Term Growth
Pool Risk Profile:	Higher Risk

CONTACT US

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Annual fees include investment manager expenses of 0.80% and custody and consulting fees of 0.20% as of 09/30/2017. The expense ratio is based on the published expense ratios for all mutual fund investments, but does not include performance fees nor underlying investment management fees for hedge fund of funds. The benchmark composite is based on a 70% MSCI All Country World Index / 30% Citi World Government Bond Index (WGBI) mix. This information is subject to change and, while we believe this information to be reliable, East Bay Community Foundation bears no responsibility whatsoever for any errors or omissions. Past performance is not a guide to the future performance of any manager or strategy, and that the performance results and historical information provided displayed herein may have been adversely or favorably impacted by events and economic conditions that will not prevail in the future. Therefore, caution must be used in inferring that these results are indicative of the future performance of any strategy, fund, manager or group of managers.